Motive Power's ®claim to fame is that you only **write up a job once!!**
Details from any finalized invoice can be pulled onto any open estimate or work order. This is fully automatic and will save you hundreds of hours every year.

The reference numbers on this work order screen point out features of Motive Power.

A Shows the most recently viewed work orders
B Shows which job is currently on the screen
C Colored fields have spell check
D In house comments DO NOT print out
E Helps you assign third party payees
F Intervals can be pre-set, or come from the previous SmartJob, or be entered during write up
G Click to Search helps you add finalized parts, WorldPac parts, and sublets to the work order
H Shows the initials of techs on this job. Multiple techs can work on the same job at the same time

MOTIVE POWER

Motive Power® has these unique work order features:

- **SmartJobs** - learn every job, part, and sublet ever done and make them available for easy reuse. Any job that has been done will appear automatically the next time that same job needs to be done on that same vehicle or piece of equipment. Any job done is available as a starting point for any other job that needs to be done.

- **Timekeeping** - provides a built in time clock that allows for both real time capture and hand entry of time spent on a job by job basis. Reports help you to analyze worker productivity and gather information for use in calculating payroll.

- **Job scoring** - guarantees proper profit margins on each component of each job. You set your minimum acceptable margin for labor, for parts, and for sublets. Motive Power shows you anything that does not meet your profit requirements for each of these components for each job on the current work order. You can choose settings that prevent a work order from being finalized until it meets these margins.

- **E-mailing** - lets you send copies of estimates and work in progress to customers that have an e-mail address in their customer record.

- **Voice messages** - allow the person doing a job to hear the symptoms exactly as described by the customer. Customers talk faster than most service writers type. This is a great way to handle descriptions of unusual noises or intermittent failures.

Motive Power has these customer information and business building features:

- **Customer information** - Motive Power tracks two names for each customer. This can be used for families with different last names or to tie a customer's name to their business name. It keeps e-mail addresses and unlimited phone numbers for each customer. You can set pricing levels and tax types for each customer.

- **Vehicles/Equipment** - allows any number of units for each customer. It tracks 10 facts about each unit, such as make, model, year, license, serial number, color, etc. The service history of each unit is available. You can display and print the work order for each service. A location is provided for each unit for shops that do on-site or mobile service.

- **Customer contact** - Motive Power can print or e-mail reminders as services become due. A third party reminder service is available for shops that prefer that approach.

QuickBooks integration - If you run QuickBooks Pro 2004 or better, Motive Power can record your finalized invoices, A/R charges, and partial payments directly in QuickBooks.

Customization options:	**Reporting abilities:**	**Daily Operations:**
Invoice formatting	Parts needed	Cashbox details
Supplies charge	Timeclock details	Data backup
Sales tax setup	Sales analysis in Excel	Sales and tech summaries
Job scoring setup	Activity logs	Reminder print and e-mail
Drop down lists	Exports	
Job titles		
Personnel		
Reminder interval		

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